

## How it works:

Vehicles for Change is in the "transportation business"...we are not a used car lot or a regular car dealer. We have a grant from the State of VA to provide *transportation* to low income families.

VFC receives and repairs donated cars. Vehicles leave our shop in Ashland VA with a brand new State Inspection Sticker, new repairs, new oil change and about half a tank of gas.

If a vehicle passes VA State Inspection, it means the State says it's safe to operate. If a vehicle passes Inspection, we DO NOT replace parts because you do not think they are safe. If you want new tires or brakes and the Inspector tells us they are safe...we do NOT buy new ones but you may do as you like. We send our vehicles out to another shop for Inspection. We do not do our own inspections.

When a vehicle is finished being repaired, we go to the list of waiting customers. If your name is on the top of this list...you get the vehicle that is ready. You do not get to choose your vehicle. There is no bargaining at the time of sale. This is the car you get and if this vehicle does not suit you, please tell us BEFORE you put insurance on it as it takes a lot of work to get everything ready. If you do not want the vehicle that we have ready...you do not get a second chance. The vehicle will go to the next person and you will receive no vehicle. We always have 30-40 people waiting. If you come to pick up your car and you do not like it...you will NOT get a different car. You will NOT be able to change the price or any other part of the transaction. This is the same for all our customers. If any part of this transaction does not suit you, please tell us so we can assign the vehicle to the next customer waiting.

The costs are the same for all our customers. Vehicle...\$900.00
AAA for one year...\$99.00
30 day tag...\$3.00
Total, \$1.002.00

"AAA" is Automobile Assoc. of America. We buy an account for ALL customers even if you already have a roadside assistance package from elsewhere. You can call for assistance 4 times. The AAA package will explain the details when you receive one.

We co-sign a bank note for you. If you miss a payment, we do not repair the car until you are current. If you miss 3 payments, we repossess the car.

All vehicles receive the same Vehicles for Change Warranty. 6 months or 6,000 miles WHICH EVER COMES FIRST! For example, if you drive 6,000 miles in 3 months....your warranty is over. For warranty service, call the person they tell you to call when you get the car. The warranty is designed to keep your car safe and dependable. We do not fix every little noise and scratch. This is a TRANSPORTATION program. Our task is to provide you with safe, dependable transportation. Some cars are older, not so pretty and have higher miles than others. All cars will be safe, dependable transportation.

VFC has repair shops all across the State. If you need repairs, call the person assigned to you. If covered by warranty, you will be asked to make an appointment at the shop most convenient to you. You make your own appointment. You must bring your vehicle to the shop in a timely manner. For instance, if you keep driving for 2 weeks, we reserve the right to not do the repair. VFC does not work on air conditioning, radios, CD players or other items that are not responsible for the safety of the vehicle. If you over heat your vehicle VFC will not pay for the repair. Overheating is a driver's error...if you blow up your engine it's because you did not stop the car when it started to overheat. VFC WILL NOT COVER A "BLOWN HEAD GASKET" which is what happens when you over heat the engine. Remember, these repair shops work for VFC at a discount. We expect you to be courteous and polite. VFC is the one paying so VFC is the one to resolve any issues with the shop...not you. If a shop complains about you, you may be asked to go to another shop which may very well be an hour or more away. Please contact your VFC representative if you have any issues.

I have read the above or, have had someone interpret it for me and understand the program.	
Signature	date